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To whom it may concern:

This is a letter of recommendation for Warren Dewey, owner of
The Pest Sales Training Company's "Live in Real Time" One on One Sales Training Program.
"This is not a Webinar."

The *Sales Skills* and *Technique* Warren have taught us is outstanding.
Warren is licensed in Pest and Termite with years in the Pest Industry.
His training is geared exclusively for the Pest Control Industry.
That alone, made us feel very comfortable.

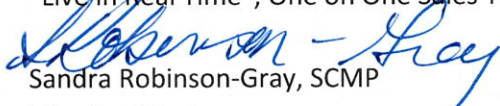
The Live One on One in Real Time Sales Training Program from his home office to ours,
in the field making Sales Calls, has been very successful.
Warrens training and teaching skills have made the learning curve very fast, effective and easy.

In few months, we have developed a significant amount of New Commercial Business with
Property Management Companies and other Commercial Businesses both large and small,
and have increased our relationships with our existing customers.

Together we developed our company's growth plans and goals.

- *Our Company's sales strategies.*
- *Analyzing sales approaches for different businesses.*
- *How to strategize sales presentations. *Preparing sales presentations.*
- *How to write proposals *Getting past the gatekeeper.*
- *Body Language *Speech Patterns*What to say and How to say it.*
- *Navigating company's corporate ladder to find the decision maker for
Small and Large Businesses. And much more.....*

I recommend Warren Dewey and the Pest Sales Training Company's
"Live in Real Time", One on One Sales Training Program. "It's Outstanding."


Sandra Robinson-Gray, SCMP

Vice President

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